

Attention: John G.

Subject: Negotiations on Sextant Modification & Upgrading

Reference: Our Proposal, dated 14 August 1963, and Meeting

between on STATINTL

October 30 and 31, 1963

Dear John,

The following points are what I feel was agreed during our negotiations last week, and I felt it would be worth-while to document them to assure mutual agreement.

STATINTL

- 1) A unit price of based on a total STATINTL quantity of fifty-seven (57) units. Total contract price to be The period of performance to be from 1 October 1963 to 31 January 1965, with a delivery of five (5) units per month to commence February 1, 1964.
- 2) The repair of subassemblies, not included in the referenced proposal, would be accomplished by use of TM1606 and HF-CT-691. Therefore, the units must be returned under work order numbers, as is presently done.
- 3) The manuals are not included in this proposal and will be quoted at a later date. The funding to be included in this contract at that time or a separate contract issued as the case may be.
- 4) The selling price, agreed to in Item 1, is based on the allowance of monthly progress payments in the amount of 70% of the total cost incurred. Progress payments are to be liquidated at the rate of 100% of the unit price of items shipped.

STATINTL

Sincerely,

JAM:dc